

Serving the Music Industry Since 1879

# **MARKETING SOLUTIONS**



Leading the MI Market in Print, Digital, and Mobile Media

The MI Industry's Leading Informational Resource for Over 140 Years.

www.mmrmagazine.com



# MMR is the #1 informational resource for musical instrument dealers and distributors worldwide. PERIOD!

## **PRINT • DIGITAL • E-MARKETING**



# **Helping You Stay A Step Ahead of the Competition**

f your company wants MAXIMUM visibility in the musical instrument, pro audio, or music education markets, then *MMR* is your #1 resource. *MMR* will provide your company with an effective package of advertising via our industry-leading print and digital magazines, weekly e-newsletter, broadcast e-mail service, iOS and Android apps, mailing lists, and website to reach the global musical instrument market. *MMR* delivers advertisers the MI industry's and music scholarship's deepest multi-channel reach into the target customer demographic by providing the best-quality editorial coverage of the trends, events, and happenings in the market. Suppliers of music products who want to stimulate sales growth in an increasingly competitive environment advertise in *MMR* to help their businesses thrive!





# **ADVERTISER BENEFITS**

Print • Digital • Mobile • Social Media • Email • Video • Event • Custom

#### **Unique Value Proposition**

**14,300**°

**The Largest Dealer Circulation** of any print trade magazine in the industry, reaching thousands of dealers and industry professionals globally

MMR's iOS/Android and Digital Edition expands your visibility to worldwide markets as your ad is seen online with direct links to your website. Thousands of international dealers, wholesalers, manufacturers and educator-purchasers will see your message.

Broadcast E-mail Your Message to nearly 14,000 music industry dealers and suppliers with *MMR's* exclusive broadcast e-mail service. This essential service allows you to target your message to the decision-makers who prefer to receive their information via e-mail.

MMR E-Newsletter offers a powerful e-marketing opportunity to help drive traffic to your website. Readers consider MMR's e-newsletter to be an essential tool for finding the latest industry news, trends, exclusive editorial content, surveys, and much more! Your banner ad is certain to generate leads and exposure for your company. MMR Global reach over 1,000 key dealers in over 41 countries around the world with our supplemental global e-mail newsletter. mmr.global

**Leading Editorial Content** with comprehensive coverage of industry news, dealer and manufacturer profiles, trade show coverage, new products, market statistics, trends, and analysis.

**Thousands of Bonus Copies** distributed at major industry trade events, including NAMM, Musikmesse Frankfurt, and many others.

www.mmrmagazine.com is one of the most viewed websites for the proaudio and musical instrument trade. This site features breaking news stories, extensive coverage of the market, searchable archives of past issues, important links to the music industry, and to the world of music education and so much more.



#### SALES CONTACTS



MIKE LAWSON, Publisher, ext. 4 mike@artistpro.com cell 615-870-9333 Tel: 800-682-8114

MATT KING ext. 2 matt@mmrmagazine.com cell 617-553-8066

<sup>\*</sup>Average Total Circulation, USPS Statement of Ownership, September 2021



# **2024 EDITORIAL CALENDAR** — In Print, the Desktop and all Mobile Devices

mmrmagazine.com

#### **EACH ISSUE OF MMR INCLUDES COVERAGE ON:**

- GLOBAL NEWS | MARKET TRENDS: Essential industry and new product news, dealer surveys and supplier roundtable reports.
- BEST PRACTICES | LEARNING: Industry experts on doing business at retail. Practical and relevant advice on e-commerce, marketing, competitive advantage, in-store events, and more.
- INFLUENCERS | LEADERSHIP: Insightful Q&A's with industry leadership, spotlight profiles on legacy and new breed suppliers and retailers.

ISSUE	SPECIAL OPPORTUNITIES	ISSUE FEATURES	FOCUS	AD MATERIAL DUE DATE
JANUARY	NAMM Buyer's Guide pt. II	Market Profile: Los Angeles Dealer Survey: Instrument (1/4") Cables	NAMM/Accessories	Materials due: 12/21/23
FEBRUARY		Roundtable: Marching Snare Drums Dealer Survey: Clarinet and Saxophone Reeds	Drums & Percussion Band & Orchestra Accessories	Materials due: 01/25/24
MARCH	Bonus Distribution: NASMD Show	Roundtable: Classical & Nylon String Guitars Dealer Survey: Guitar and Bass Cases & Bags	Fretted Instruments	Materials due: 02/15/24
APRIL		Roundtable: DJ Controllers & Mixers Dealer Survey: Lighting	DJ & Lighting	Materials due: 03/15/24
MAY		Roundtable: PA Speakers Dealer Survey: Drum Microphones	Sound Reinforcement	Materials due: 04/19/24
JUNE		Roundtable: Portable Keyboards Dealer Survey: Keyboard Stands & Racks	Piano & Keyboard	Materials due: 05/15/24
JULY		Roundtable: Student Flutes Dealer Survey: Music Stands	Band & Orchestra	Materials due: 06/14/24
AUGUST		Profile: School Music MI Dealer Dealer Survey: Tuners	Accessories/Back to School	Materials due: 07/19/24
SEPTEMBER	Holiday Buying Guide Bonus Distribution: Music China	Roundtable: Electric Basses Dealer Survey: Guitar & Bass Strings	Fretted Instruments and Related Accessories	Materials due: 08/23/24
OCTOBER	2024 Dealers' Choice Nominees Announced Bonus Distribution: PASIC	Roundtable: 5 Piece Acoustic Drum Sets Dealer Survey: Drum Sticks & Mallets	Drums & Percussion and Related Accessories	Materials due: 09/20/24
NOVEMBER	Bonus Distribution: The Midwest Clinic	Roundtable: Podcasting Gear Dealer Survey: Studio Monitors	Recording	Materials due: 10/25/24
DECEMBER	2024 Dealers' Choice Awards Winners Announced NAMM Buyer's Guide pt. I Bonus Distribution: The Midwest Clinic, NAMM Show	America's Top Chains Top Print Titles of the Year	Year-end Review	Materials due: 11/22/24

SALES CONTACTS 800-682-8114

Contact your sales representative for ad delivery instructions



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## RATE CARD

#### **SPECS**

#### **DISPLAY ADVERTISING DIMENSIONS**

Size / Position	1x	3x	бх	12x
Full Page	\$2,270	\$2,150	\$2,100	\$1,955
Full Page Spread	\$4.355	\$4,140	\$3,925	\$3,655
2/3 Page Vertical	\$1,680	\$1,560	\$1,500	\$1,390
1/2 Page Spread	\$2,365	\$2,260	\$2,150	\$2,045
1/2 Page Horizontal	\$1,320	\$1,200	\$1,165	\$1,065
1/2 Page Vertical Island	\$1,320	\$1,200	\$1,165	\$1,065
1/3 Page Square	\$955	\$895	\$845	\$730
1/3 Page Vertical	\$955	\$895	\$845	\$730
1/4 Page Horizontal Strip	\$735	\$700	\$630	\$590
1/4 Page Vertical	\$735	\$700	\$630	\$590
1/4 Page Square	\$735	\$700	\$630	\$590
1/6 Page Vertical	\$610	\$595	\$535	\$425
1/6 Page Horizontal	\$610	\$595	\$535	\$425
INSIDE FRONT COVER				\$2,640
INSIDE BACK COVER				\$2,250
BACK COVER				\$2,960

**Need Design Help?** \$200 fee apply for one-time designs. \$100 fee for changes to existing artwork

CLAS	SSIFI	E D	S	
SIZE	1X	3x	бx	12x
1/2 Page Horizontal	\$1,200	\$1,100	\$1,000	\$900
1/2 Page Vertical	\$1,200	\$1,100	\$1,000	\$900
3 Columns x 1 inch (6.95 x 1)	\$225	\$210	\$195	\$180
3 Columns x 2 inches (6.95 x 2)	\$325	\$315	\$305	\$300
3 Columns x 3 inches (6.95 x 3)	\$360	\$350	\$340	\$330
3 Columns x 4 inches (6.95 x 4)	\$620	\$610	\$600	\$590
2 Columns x 2 inches (4.60 x 2)	\$275	\$260	\$250	\$240
2 Columns x 3 inches (4.60 x 3)	\$325	\$315	\$305	\$300
2 Columns x 4 inches (4.60 x 4)	\$440	\$430	\$420	\$410
2 Columns x 5 inches (4.60 x 5)	\$500	\$490	\$480	\$470
1 Column x 1 inch (2.16 x 1)	\$75	\$70	\$65	\$60
1 Column x 2 inches (2.16 x 2)	\$150	\$140	\$130	\$120
1 Column x 3 inches (2.16 x 3)	\$225	\$200	\$190	\$170
1 Column x 4 inches (2.16 x 4)	\$275	\$260	\$250	\$240
1 Column x 5 inches (2.16 x 5)	\$300	\$280	\$260	\$250



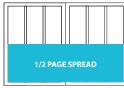
Full Page Spread W/ 16.25 X H/ 10.875 W/BLEED W/16.5 X H/ 11.125



Full Page W/ 8.125 X H/ 10.875 W/BLEED W/ 8.375 X H/ 11.125



2/3 Vertical W/ 4.6 X H/ 10



1/2 Page Spread W/ 13.9 X H/ 5



1/2 Horizontal W/ 6.95 X H/ 5



1/2 Vertical Island W/ 4.6 X H/ 7.5



1/3 Square W/ 4.6 X H/ 5



1/3 Vertical W/ 2.16 X H/ 10



1/4 Horizontal Strip W/ 7.075 X H/ 2.388



1/4 Horizontal Square W/ 4.6 X H/ 4



1/6 Vertical W/2.16 X H/ 5



1/4 Vertical

W/3.375 X H/5

1/6 Horizontal W/ 4.6 X H/ 2.5

## ALL BLEED ADS MUST HAVE 0.125 INCHES PAST THE TRIM EDGE AND ALL LIVE AREAS MUST REMAIN .25 INCHES INSIDE THE PAGE TRIM SIZE.

Fractional ads, use the non-bleed dimensions as your live area. Do not allow any essential type or art to fall outside this area. For spread ads, do not place any essential type or images across the gutter (center line) without adding .125" space on each side of the fold for safety (total .25").

All ads must be submitted in digital format. Preferred file submission: CMYK or grayscale, high resolution (300dpi or greater) Photoshop-compatible EPS, TIFF, JPEG or PDF files. If supplying layered files, all support images and fonts must be included with all fonts converted to outlines.

Other acceptable file formats are: Mac-compatible InDesign CS6 or Illustrator EPS files, collected with all working files and Postscript fonts (screen and printer) included.

IMPORTANT PRINT NOTE: All SPOT, RGB, & LAB COLORS SHOULD BE CONVERTED TO CMYK to avoid any color conversion/transparency flattening issues. In addition, if a pdf file is supplied, all text must be converted to outlines.

## PUBLISHER IS NOT LIABLE FOR INFERIOR OUTCOME IF GUIDELINES ARE NOT FOLLOWED.

This publication prints in a web offset, CMYK format and to SWOP standards. For color critical ads, two digital color proofs must be provided, created from the supplied digital file on a contract-quality, digital halftone proofing system in accordance with SWOP standards (Imation Digital Matchprint, Kodak Approval, Iris, Rainbow, etc.)

Laser or inkjet proofs are not considered accurate in color and will be used for content confirmation only.

# Publisher is not liable for color inaccuracy if guidelines are not followed and color proofs not supplied.

If you have questions or concerns regarding ad or insert specifications, please contact Angela Marlett at 800-682-8114 ext. 5. For ad sales information, please contact your account manager.







(800) 682-8114

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#### **NEWSLETTER ADVERTISING**



#### **HIGH VISIBILITY**

### **NEWSLETTER SPECS**

mmrmagazine.com/newsletter/

600x350 Exclusive Header



November 13, 2021

Let Your Voice be Heard! MMR Retailer Survey: Studio Monitors

The December 2021 issue of MMR will feature a Dealer Survey on the subject of Studio Monitors.

Read more...



November 15, 202

KHS America Donates \$100,000 in Instruments to Waverly, Tenn. School Bands Following Devastating Flooding

**600x350 Body Ad Spaces Available** 

Acceptable Formats: .jpg, .gif (No Flash) Size requirements: around 200K All newsletter spots are EXCLUSIVE

#### 600x350 EXCLUSIVE HEADER

Subject to availability.

pricing per location

600x350 EXCLUSIVE AD SPACE 2

Stacking order may alternate.

pricing per location

600x350 **EXCLUSIVE AD SPACE 3** 

Stacking order may alternate.

pricing per location

#### **CUSTOM EMAIL BLASTS**

\$1,500/per email blast

Set your sights on sales with a targeted customized e-mail blast. **MMR** can deliver your message to thousands of MI retailer e-mail addresses from our qualified opt-in subscriber database. HTML or plain text with an attachment formats available. This is the best way to deliver your personalized message straight to the desks of decision-makers throughout the industry.

#### **SPEC NOTE:**

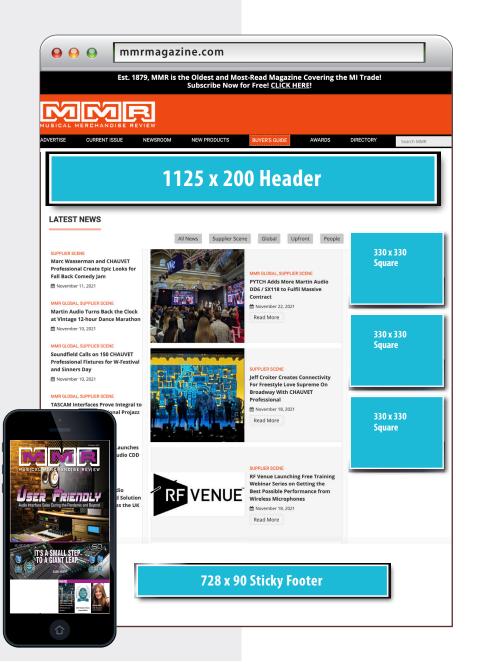
- Send .html or .txt file designed for a width of 600-700 pixels wide; there is no restriction on height using this option.
- Do not send images as a separate file. ALL images must be housed on your end with full image links embedded directly as absolute, full paths to images and links.
- All styling is inline (no css or styling in header).
- Do not include scripting of any sort (i.e., no javascript).
- Table-based layouts will provide the most consistent display for all email clients and programs.
- We cannot accept html copied from a third party email client like Mailchimp, Constant Contact, etc.

Tel: 800-682-8114 mmrmagazine.com

# WEBSITE ADVERTISING



## **HIGH VISIBILITY**



#### WEB BANNER SPECS

**Acceptable Formats:** .jpg, .gif **Size requirements:** around 200K

We do not allow audio.

1125 x 200 **HEADER** 

This ad appears on ALL pages in the site - maximum 3 clients

\$1500/month

330 x 330 MULTIPLE LOCATIONS

This ad appears on ALL pages in the site

\$750/month

728 x 90 STICKY FOOTER

This ad appears on ALL pages in the site and is EXCLUSIVE to the client.

\$1250/month



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